**CURRICULUM VITAE**

**IAISARA DIENGDOH**

**Educational Qualification**

**Academic**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Examination Passed** | **Board/University** | **Year** | **Division** | **Institution** |
| B.A | NEHU | 2007 | SIMPLE PASS | NEHU |
| HSSLC | MBOSE | 2011 | 3rd | SACRED HEART BOY’S SCHOOL |
| SSLC | MBOSE | 2009 | 2nd | SACRED HEART GIRL’S SCHOOL |

**EXPERIENCE:**

1st March 2011 till date – Officer – Sales, AXIS BANK, Laitumkhrah

Branch, Shillong

**Responsibilities:**

Initiating contact with potential customer for developing leads, sales & cross selling products.

Sourcing new to bank CA SA and deepening of those account to achieve the budget assigned.

Cross selling banking products such as retail assets, reward cards, gift cards, travel currency debit cards, demat, on line trading cross sell of fee products as LI, GI ,MUTUAL,FUNDS, GOLD.

Remarkable contribution; sourced two government accounts of Agriculture Dept. Meghalaya.

**Rewards/ Recognitions:**

Qualified numerous contest:

Life insurance contest: LI Sprint, Mission Maximize, Finance Redifined, Last Lap

Mutual Fund: Race to the top, Axis Hybrid Fund Series 8. SIP MAGIC@2012

**Gold: GOLD CHAMPS**

General Insurance: GI Grand Prix, Tete Tete, Mary Kom Contest

Awarded by MD Shikha Sharma for outstanding performance in life insurance campaign

February 2009 – 29th February 2011 – Teacher in St. Anthony’s Junior School

8 December 2014 till date – Financial partner Yes bank Ltd. keating road. Shillong Branch.

**Responsibilities:**

Initiating contact with potential customer for developing leads, sales & cross selling products.

Sourcing new to bank CA SA and deepening of those account to achieve the budget assigned.

Cross selling banking products such as retail assets, reward cards, gift cards, travel currency debit cards, demat, on line trading cross sell of fee products as LI, GI ,MUTUAL,FUNDS, GOLD.

Increase the book size of the bank.

Source high value/ CASA.

Sourcing LI, Mutual Funds.

**Personal Details:**

Date of Birth : 17th March 1984

Husband’s Name : Paul Marbaniang

Martial Status : Married

Permanent Address : c/o MDiengdoh

Mawlai Umjaiur

Block 4

Shillong 793008

Email Address : [iaisaradiengdoh@gmail.com](mailto:iaisaradiengdoh@gmail.com)

Languages known : English, Hindi, Khasi

Contact No : 8794192572

Present CTC : Rs 3.50,000